



Allure of the Seas in Grand Cayman

June – October 2012

Minimum Commitments to be Requested from Grand Cayman

- Seven Tenders with a 300 Passenger Capacity
- Three Guaranteed Tender Docking Spots
- Shoreside Security Building
- Modifications to the Landing to Allow Two-Level Unloading
- Premium Anchor Position
- Shoreside Security Personnel



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Tenders Available from Caribbean Marine Services

Vessel	Load Ability	Pax
Carib Empress	Top Deck & Bottom	350
Carib Temptress	Top Deck & Bottom	340
Carib Goddess	Top Deck & Bottom	340
Carib Baroness	Top Deck & Bottom	340
Carib Enchantress	Top Deck & Bottom	340
Carib Mistress	Top Deck & Bottom	300
Carib Countess	Top Deck & Bottom	290
Carib Duchess	Top Deck & Bottom	290
Carib Lady	Top Deck & Bottom	290

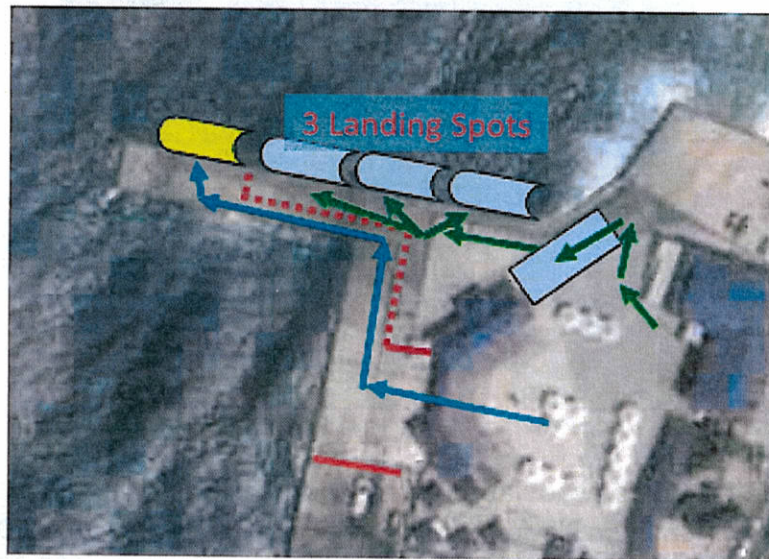
Vessels are already part of CMS' Fleet
No additional cost over the \$5.50 per Manifested Guest Fee



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Three Guaranteed Landing Spots are Required



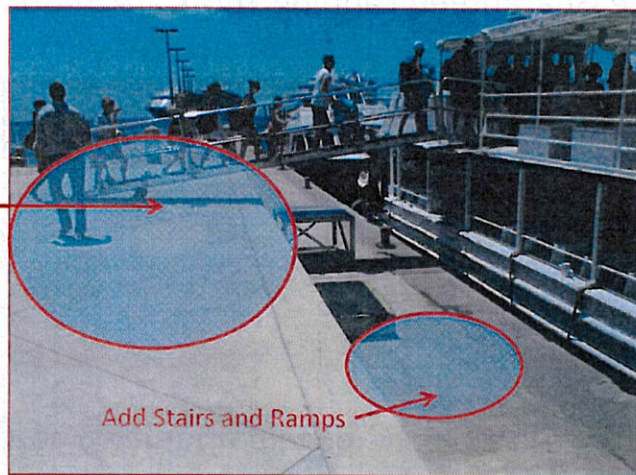


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Required Modifications at Landing to Allow for Dual Deck Loading

Add and Extend
Platform and Gangway



Add Stairs and Ramps

Capital Costs Associated with Modifications

•New Aluminum Platforms and Gangways	\$75,000
•New Aluminum Stairs and Ramps	\$50,000

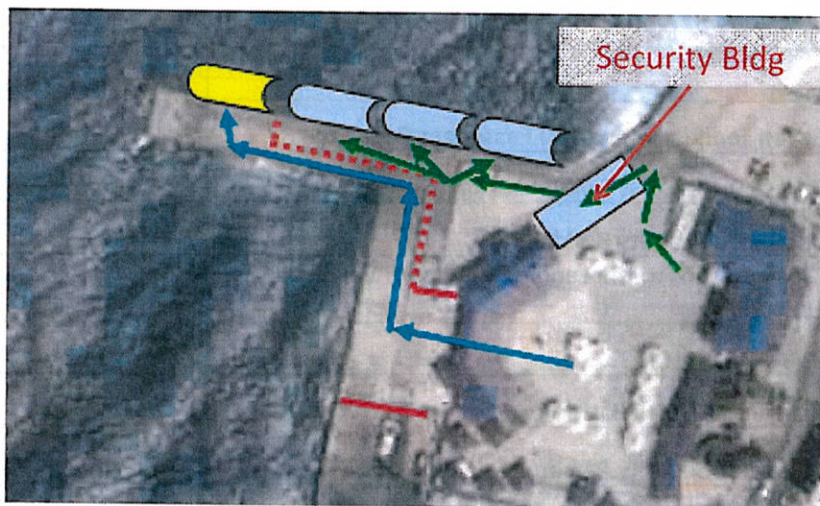
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Shoreside Security Building



Capital Costs Associated with Security Building

•Relocation and Demolition of Tiki Bar Area	\$50,000
•Modular Security Building Including Shipping	\$200,000
•Security Equipment	\$300,000
•Fencing (to Maintain Sterile Area)	\$15,000

12/12/2011



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Summary – Capital Costs

Description	Capital Costs
Seven Tenders with a 300 Passenger Capacity	None
Three Guaranteed Tender Docking Spots	None
Shoreside Security Building	\$565,000
Modifications to the Landing to Allow Two-Level Unloading	\$125,000
Shipside Interface	None
Premium Anchor Position	None
Shoreside Security Personnel	None (in Call Cost)



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Grand Cayman Ship Schedule

~ June 2012 ~						
Sun	Mon	Tue	Wed	Thu	Fri	Sat
					1	2
3	4	5	6 C Valor (2974)	7 Carn Magic (3690) Ocean Dream (1412) Carn Liberty (2974)	8	9
10	11	12	13	14	15	16
17	18	19	20 C Valor (2974)	21 C Magic (3690) Ocean Dream (1412) C Liberty (2974) C Conquest (2974)	22	23
24	25	26	27	28	29	30

~ July 2012 ~						
Sun	Mon	Tue	Wed	Thu	Fri	Sat
1	2	3	4 C Valor (2974)	5 C Magic (3690) C Liberty (2974)	6	7
8	9	10	11	12	13	14
15	16	17	18 C Valor (2974)	19 C Liberty (2974) C Conquest (2974)	20	21
22	23	24	25	26	27	28
29	30	31				



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Grand Cayman Ship Schedule (Cont)

~ August 2012 ~						
Sun	Mon	Tue	Wed	Thu	Fri	Sat
			1 C Valor (2974)	2 C Magic (3690) C Liberty (2974)	3	4
5	6	7	8	9	10	11
12	13	14	15 C Valor (2974)	16 C Liberty (2974) C Conquest (2974)	17	18
19	20	21	22	23	24	25
26	27	28	29 C Valor (2974)	30 C Magic (3690) C Conquest (2974)	31	

~ September 2012 ~						
Sun	Mon	Tue	Wed	Thu	Fri	Sat
2	3	4	5	6	7	8
9	10	11	12 C Valor (2974)	13 C Liberty (2974) C Conquest (2974)	14	15
16	17	18	19	20	21	22
23	24	25	26 C Valor (2974)	27 C Magic (3690) C Liberty (2974) C Conquest (2974)	28	29



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Grand Cayman Ship Schedule (Cont)

~ October 2012 ~						
Sun	Mon	Tue	Wed	Thu	Fri	Sat
	1	2	3	4	5	6
7	8	9	10 C Valor (2974)	11 C Magic (3690) C Liberty (2974)	12	13
14	15	16	17	18	19	20
21	22	23	24 C Valor (2974)	25 C Magic (3690) C Liberty (2974) NCL Jewel (2376)	26	27
28	29	30	31			



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Recommendations

Reverse Itinerary of Allure of the Seas to call on Grand Cayman on Wednesday if no other conflicts with other ports of call.

Day	Location
Sunday	Port Everglades
Monday	Cruising
Tuesday	Cozumel
Wednesday	Grand Cayman
Thursday	Falmouth
Friday	Labadee
Saturday	Cruising



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Operating Costs in Grand Cayman not Passed-Through to Guests

Description	
Agent	\$950
Pilots	\$525
Tender \$5.50/Guest	\$29,700
Security*	\$2,500
Total per Call	\$33,675

*Estimated from Other Allure Ports

